



## International Business & Trade

The Foster Swift International Law Group represents both US and foreign companies. Clients include manufacturers, inventors, technology companies, insurers, chemical companies, drilling/oil and gas entities, biofuels companies, medical equipment companies, software companies, service providers and distributors. Foster Swift attorneys have assisted our foreign and US clients with joint ventures, acquisitions, manufacturing agreements, sales and supply agreements, distributor relationships, organizing foreign subsidiaries, licensing agreements and registration of US and foreign trademarks, name, copyrights and patent.

Foster Swift attorneys also handle immigration matters, international estate planning, and real estate acquisition for our foreign and US clients.

Foster Swift is a proud sponsor of the Global Business Club of Mid-Michigan's International Business Luncheon Lecture series and workshops. Presentations from past programs are listed below. Presentation materials can be easily accessed by clicking on the title.

### PUBLICATIONS & ALERTS

Reimbursement for International Marketing Activities, *Foster Swift Agricultural Law Update*, July 2011

Consider Brazil as a Market for Your Products or Services, *Foster Swift Business & Corporate Law Report*, Spring 2011

Avoid Liability Associated With Foreign Export Control Violations, *Foster Swift Business & Corporate Law Report*, Winter 2011

Interest-Charge Domestic International Sales Corporations ("IC-DISC"): The Last Remaining U.S. Export Incentive, *Foster Swift Business & Corporate Law Report*, August 2010

### NEWS

Claypool to provide overview on "The Opportunities and Realities of Doing Business in China", September 21, 2011

David Lick named MSU Adjunct Faculty Member and Canadian Conference Speaker, July 18, 2011

Millenbach Addresses International Shipping Issues at Port Lansing Logistics Conference, November 10, 2010

### ATTORNEYS

#### Shareholder

Samuel J. Frederick  
David M. Lick  
Gary J. McRay  
Norman ("Gene") E. Richards  
Jean G. Shtokal

#### Associate

Nicholas M. Oertel

### RELATED PRACTICES

Business & Corporate Law  
Business Contracts  
Immigration Law  
Transportation Law



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Schtokal Facilitates Michigan Chamber Seminar on Exporting, June 11, 2010

**EVENTS**

Explore Agricultural Exports: A World of Opportunity, *Global Business Club of Mid-Michigan*, February 9, 2012

Connecting your Business to MSU's Global Talent: Practical Steps & A World of Benefits, *Global Business Club of Mid-Michigan*, January 25, 2012

Practical Steps to Acquiring International Interns & New Hires, *Global Business Club of Mid-Michigan*, January 25, 2012

International Trade In Arms (ITAR) Overview, *PTAC of Lansing*, October 14, 2011

David Lick to speak at "Global Trade and Transportation: Next Steps", *Dalhousie University's Centre for International Trade and Transportation and Michigan State University's Canadian Studies Center*, June 19, 2011

Jean Schtokal will moderate a panel titled "Brazil - Breaking Through Export Barriers" for the World Trade Week in Grand Rapids, *US Department of Commerce*, May 4, 2011

Exporting Successes: Tools, Lessons and Advice from the Ag Exporter of the Year, *Global Business Club of Mid-Michigan*,

International Traffic in Arms Regulations (ITAR) Registration Overview - Presenter, *Procurement Technical Assistance Center (PTAC) of Michigan*, December 8, 2010

Sustainability as a Megatrend in International Trade, *Global Business Club of Mid-Michigan*, November 18, 2010

U.S. Foreign Corrupt Practices Act - Presenter, *U.S. Commercial Service, U.S. Department of Commerce*, June 24, 2010

Transportation and Logistics: Ensuring Your Products Reach Your Customer and Greening the Supply Chain, *Trade North America - U.S. Department of Commerce - Commercial Service*, September 2009

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